

**FOR IMMEDIATE RELEASE**

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**HEALTHCARE SOLUTIONS APPOINTS  
RICHARD LEONARDO TO CHIEF SALES OFFICER**

**Atlanta – June 18, 2013** – Healthcare Solutions, the parent company of Cypress Care, ScripNet and Procura Management, today announced the appointment of Richard Leonardo to the position of chief sales officer. In this position, Leonardo will direct Healthcare Solutions’ national sales team in support of the company’s strategic growth initiatives.

Recognized in the property and casualty market for his leadership and expertise, Leonardo brings more than 20 years of experience in business development, client relations and operations to Healthcare Solutions’ leadership team, including extensive experience in executive management positions. Leonardo has a track record of success in leading companies to growth through well organized and established sales programs leveraging organizational strengths, sales executive development and leadership.

Most recently, Leonardo served as executive vice president at Medical Consultants Network (MCN) where he was responsible for managing the company’s sales, marketing and account management strategies. Prior to MCN, Leonardo provided sales leadership for the workers’ compensation division of Express Scripts. He also served as CEO of FairPay Solutions. In each of these positions, Rich led the organizations through periods of rapid growth through applying his expertise in sales and account management, organizational design, and process management and improvement. Leonardo offers a consultative, solutions-based approach to business development that works to identify solutions based on customer needs and goals. Throughout his career, he has been instrumental in delivering solutions to help customers reduce medical expenses and improve operating efficiencies.

“I am excited to add Rich to the Healthcare Solutions executive team,” said David A. George, CEO, Healthcare Solutions. “His strong industry experience and reputation, as well as his depth of knowledge and experience in designing and leading institutional sales organizations to high performance, will further enhance the business development efforts of Healthcare Solutions.”

For more information, please contact Kellie Jackson at [pr@healthcaresolutions.com](mailto:pr@healthcaresolutions.com) or 678.730.0452.

**About Healthcare Solutions**

Healthcare Solutions, Inc. is the parent company of Cypress Care, ScripNet and Procura Management. Through its subsidiary companies, Healthcare Solutions delivers integrated medical cost management solutions to over 750 customers in workers’ compensation and auto/PIP markets. The company’s clinical- and technology-based services include pharmacy benefit management, specialty healthcare services, PPO networks, medical bill review, case management and Medicare Set-Aside services. With over 22% compounded annual growth rates, Healthcare Solutions has twice been recognized as one of the Fastest Growing companies in Georgia by Georgia Trends magazine and has received recognition by the Technology Association of Georgia for technology innovation. Utilizing market-leading technology, Healthcare Solutions delivers demonstrated benefits and savings complemented by deep industry expertise. For more information, please visit [www.healthcaresolutions.com](http://www.healthcaresolutions.com).